

Agenda

Grantsmanship Institute 2017

Research Development Services

Office of Research & Economic Development | University of California Merced

April 25, 2017 – April 27, 2017

KL 232

Participants are welcome to attend all sessions or portions of the Institute as scheduling allows. Please RSVP the sessions you plan on attending.

Day 1: Tuesday, April 25, 2017 • 12 noon – 4:45 pm

12:00 – 12:30 p.m. **Registration and working lunch (Provided)**

12:00 – 12:15 p.m. **Welcome and Introductions**

Dr. Samuel Traina, Vice Chancellor for Research and Economic Development, UC Merced

12:15 – 12:30 p.m. **Overview: Grant Writing Institute**

Susan Carter, J.D., Director, Research Development Services

12:30 – 2:30 p.m. **Introduction to Grant Getting
Legislative Conditions and Science Policy
Why Write Proposals
Knowing your Research**

*Presenter: John Crockett, Ph.D.; Senior Director, Research Advancement
San Diego State University*

2:30 – 2:45 p.m. **Break**

2:45 – 4:30 p.m. **Designing your Research Brand
Strategic Approaches to Finding Funding Programs**

John Crockett, Ph.D.

Day 2: Wednesday, April 26, 2017 • 8:30 am – 4:30 pm

8:30 – 9:00 a.m. **Continental breakfast (Provided)**

9:00 – 10:30 a.m. **Reading an RFP
Introduction to talking to Programs
Non-Proposal Communications
The One-Pager**

John Crockett, Ph.D.

10:30 – 10:45 a.m. **Break**

10:45 - 12 noon **Making a Match
Understanding Federal Agencies: Basic Research vs. Mission Oriented
Writing the Proposal Sections**

Presenter: John Crockett, Ph.D.

Noon – 12:30 p.m. **Lunch (Provided)**

- 12:30 – 2:30 p.m. **Writing the Proposal Sections, contd.
Budgets and Budget Justification**
Presenter: John Crockett, Ph.D.
- 2:30 – 2:45 p.m. **Break**
- 2:45 – 4:30 p.m. **Steps to the win
Forming and managing a competitive team**
Presenter: John Crockett, Ph.D.

Day 3: Thursday, April 27, 2017 • 8:30 am – 5:00 pm

- 8:30 – 8:45 a.m. **Continental breakfast (Provided)**
- 8:45 – 10:15 a.m. **Conceptualizing Your Team’s Contributions in a Strategic Proposal**
Presenter: Karen Lunsford, Ph.D., Associate Professor of Writing, UC Santa Barbara
- 10:15 – 10:30 a.m. **Break**
- 10:30 am – 12:00 p.m **Writing Successful Proposals for The Social Sciences and Humanities**
Presenter: Karen Lunsford, Ph.D., Associate Professor of Writing, UC Santa Barbara
- 12:00 – 12:45 p.m. **Lunch (Provided)**
- 12:45 – 1:15 p.m. **Overview of Extramural Funding and Research Development Services at UC Merced**
Presenter: Susan Carter, J.D., Director, Research Development Services (RDS)
- 1:15 – 1:45 p.m. **UC Merced goes to DC: Meeting with Federal Agencies**
Presenters: VCRED Sam Traina, Ph.D.; Faculty Panel
- 1:45 – 2:30 p.m. **Overview of the Peer Review Process**
Presenter: Susan Carter, J.D., Director, RDS
- 2:30 – 3:00 p.m. **Break**
- 3:00 – 4:00 p.m. **The Review Process, contd.**
Presenter: Faculty Panel
- 4:00 – 4:30 p.m. **Wrap Up, Closing Remarks, and Adjourn**